

### Leadership Required

"Most of the outstanding leaders I have worked with are neither tall nor especially handsome; they are often mediocre public speakers; they do not stand out in a crowd; and they do not mesmerize with their brilliance or eloquence.

Rather, what distinguishes them is the clarity and persuasiveness of their ideas, the depth of their commitment, and their openness to continually learn more.

They do not 'have the answer.' But they do instill confidence in those around them that, together, 'we can learn whatever we need to learn in order to achieve the results we truly desire."

Peter Senge
Sloan School of Management
Massachusetts Institute of Technology





Reach out to the public and bring local stakeholders together

Prepare a **Conservation Needs Assessment** to analyze local resource needs and concerns

Set local priorities based on public input and needs assessment

Develop a Conservation Action Plan

Identify program resources available to implement Conservation Action Plan

Develop Annual Work Plan

Implement the plan

Review and evaluate needs and report accomplishments



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Does the district want a plan that gathers dust on the shelf or a dynamic plan with enthusiastic support? If the latter, engage people.

Personal invitation to participate – telephone call, letter or both

Provide participants with sound, science-based analysis before they start priority setting so they can make informed decisions

Use group process techniques so that everyone has an opportunity to speak and to be heard

Listen to participants – when they read the Conservation Needs Assessment and Conservation Action Plan – they should see evidence that they were heard

Make it a priority to develop a long-term relationships based on trust and mutual respect

Afterwards – ask what they thought about the process. Be Alternace prepared to listen.



of Conservation Districts

#### Who To Involve

**USDA Local Work Group** 

Local partner organizations and agencies

Individuals who use Conservation District programs & services

Individuals who could but do not participate

Community and business leaders

Other stakeholders





The goal is to create a two-way ongoing dialogue

Advisory or steering committee

A series of public meetings

Public meetings in different locations

Focus groups by resource

Surveys – phone, mail or email

Keep people informed of progress through:

Email, website, radio, newspaper, etc.

Track how/what/when they participate so you can deepen their involvement over time by catering to their expressed interests



## **Active Listening Required**





# Analyze current conditions and trends by resource and compile a District Overview

A starting place for public involvement

A portion of the Conservation Needs Assessment

Use resource inventories, resource data, socioeconomic data

Present as maps, graphs, photos, etc

Present to participants in planning process so they can make more informed choices

Providing sound, science-based information as the basis for informed discussion shows respect for participants



#### Conservation Needs Assessment

Identify existing conditions and trends for each natural resource in your district.

Describe specific concerns by resource (e.g., excessive soil runoff into drainage ditches, salt water intrusion into groundwater, loss of riparian corridors for wildlife habitat, etc)

Rank resource concerns using group process techniques

Identify, agree to the extent possible and document community objectives by resource.

Analyze conservation needs and priorities.

Prioritize natural resource concerns.



### **Measurable Objectives**

**Objectives** – One or more measurable statements of intent to achieve a goal.

For example: "We will provide training on stormwater management to 20% of District cooperators with lands sloping from 2 to 6 percent."

For example: We will develop plans to establish erosion control systems with ten cooperators on 2,000 acres of land each in each of the next five years. More than 60% of the cooperators who develop plans will fully implement those plans over five years.





Using the Conservation Needs Assessment, stakeholders and community leaders develop a Conservation Action Plan, addressing the following elements:

Identify priorities by resource

Set measurable objectives

Identify conservation technology needed to achieve objectives

Determine who will be responsible

Create a flexible timeline

Identify federal, state, local government and non-governmental partners whose programs and services will be required to implement the Conservation Action Plan

Identify resources that are not yet available. Explore ways to develop those resources through grant-writing, creative partnerships, seeking out in-kind services, etc.



#### **Annual Plan of Work**

The plan of work includes:

A list of key issues and goals

Activities to be completed under each goal

The person (s) responsible for carrying out the activity

A timeline for completion

Evaluation of expectations

An annual budget





The following is an **example** of how to address one issue in an annual plan of work

**Priority Resource Issue:** Reforestation

**Objective:** Increase the number of customers who purchase tree seedlings by 15% compared to last year in order to increase reforestation of bottomland hardwoods

**Action:** Promote & help coordinate the Tree Sale through group meetings and media

**Partners:** Arkansas Forestry Association, Forestry Commission, RC&D Council, Conservation District (Include names)

When: January - March 2008

Needed Budget: \$3000 (cost of mailing, advertising, printing,

travel, etc)

**Evaluation:** At the board meeting following the tree sale



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# While NRCS cannot lead local planning, it can help in several ways:

Assemble natural resource inventories, data, and socioeconomic data

Analyze data by resource

Provide logistical support for participatory planning

Identify non-USDA program

Interpret/clarify USDA programs

Assist with evaluation

Update data and analysis

Help interpret the impact of conservation action plan implementation on the condition of the natural resource





From this



To this



